

Best Practices of Top Sales Producers Level 2 Workshop

We'll review key points and build on the insights gained during the Level 1 workshop. We'll then show you how to increase your visibility, bring clarity to your sales activities, and accelerate your results with these powerful modules.

What You Will Learn

You will become more effective when you:

- ✓ Stay on top every week with these 3 things
- ✓ Activate your TOM program
- ✓ How to consistently drain more revenue from your pipeline
- ✓ Correct the ugly truth about sales forecasting
- ✓ Build a referral base from the ground up

Who Will Benefit from this Workshop?

Sales professionals, sales managers, senior executives, and business owners

How We Deliver

All attendees actively participate in this interactive, six hour workshop that is delivered in one full, or two half-day programs that include:

- Multi-media presentation
- Individual workbooks
- Role plays
- Case study review
- Dynamic Q & A
- Free post-training support for 10 days



GUARANTEED BETTER SALES

www.getbettersales.com

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This workshop is part of our **gettingBETTERsales™** Training Series